

## Bank's Response to Pre-Bid queries in respect of RFP ref. HO/Finance/Share/134/2020-21 dated 05.12.2020

## Name of RFP: Request For Proposal (RFP) for selection of Book Running Lead Managers (BRLM's) for Proposed FPO/QIP (Re-tendering)

| Sl  | Page | Clause               | Original RFP Clause   | Bidder's Query   | Bank's Response   |
|-----|------|----------------------|---|--|---|
| no. | no.  | no.                  |   |  | _   |
| 1   | 18   | 15.2                 | Clause 15.2 states, among other things, "Amount canvassed by the Bank from financial institutions like LIC, Banks etc., will not be considered for calculation/ payment of fees." | efforts, BRLMs would be required to approach potential investors (PSU  | It is clarified that the amount canvassed by the BRLM's through their investor outreach programs or other marketing efforts, shall be considered for the payment of fee to BRLM.  Any fund mobilized by UCO Bank exclusively by putting its own efforts with no involvement of BRLM, will be excluded for payment of fee to BRLM. |
| 2   | 7    | 2.4                  | The Bank will select and appoint one or more Merchant Bankers   | Request to add Maximum No. of Merchant bankers to be appointed. It will help us for finalizing the financial bid as the fees will be shared equally. | As per the RFP terms.   |
| 3   | 17   | 15.1.b<br>Point no.3 | CVs of all key professionals who would be entrusted with this assignment  | Shall the CV have to be self-certified only and/or also have to be signed by the authorized signatory  | To be certified by authorised signatory.  |
| 4   | 18   | 15.2                 | Amount canvassed by the Bank from financial institutions like LIC, Banks etc., will not be considered for calculation/payment of fees.  | We request to relax this condition and fees to be shared equally among the appointed BRLMs.  | Clause remains as per RFP and refer Sl no.1 for clarification.  |

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